



THE CSI ACADEMIES

PROVIDING REAL CONSTRUCTION WORLD SOLUTIONS

**March 1-3,
The Westin
San Diego, CA**

www.csinet.org/academies



The CSI Academies are your chance to learn the construction industry skills that can improve your performance.

**For more than
60 years, CSI has
focused on
improving construction
communication
between architects,
specifiers, product reps
and others to save
money, time and stress
for all construction
professionals.**

**Register now!
www.csinet.org/academies**

Designed for experienced professionals, the Academies:

- Instill confidence by teaching you the roles and responsibilities of all the construction teams, and how they should interact (and what to do when they don't!)
- Improve your marketability and productivity today with skills and information you can use immediately

"I liked that all three academies were together, I think it's good to step into the other guys shoes."

Patrick Raney, CSI

Education sessions are focused on small, intense group work in three areas of practice:

Product Representative Academy (PRA)

Become a product representative and manufacturer who understands more than the product – know where and how you fit into the construction process, and become a useful resource the design team will call on again and again. You will learn best practices for presenting products and supporting the design and construction teams. While you may know all the features of your product or services, you will be given the skills to present that information and succeed in the commercial construction community.

"Definitely, very enriching and informative, simply excellent!"

Karla Toledo, CSI

Contract Administrator Academy (CAA)

Nowhere else will you find intense training for experienced construction contract administrators focused on general skills for managing construction documentation, Division 01, specifications, and the general conditions. The information and skills you gain you'll be able to use tomorrow!

"The CSI Academies were outstanding – I learned from the experts in the front of the room and the ones sitting next to me."

Ann Baker, RA, CSI, CCS, CCCA

Construction Specifier Academy (CSA)

Let CSI, the most respected specifications information source in the U.S., teach you the best practices in writing, administering, and controlling your specifications. Courses focus on specifying in the real world and current issues, including legal issues, LEED requirements, and BIM.

"I got some new knowledge from each and every presentation. This is a terrific forum for finding out how others do what they do."

David Calahan, CSI, CCCA

www.csinet.org/academies

CONSTRUCTION SPECIFICATIONS INSTITUTE

110 South Union Street ■ Suite 100 ■ Alexandria, VA 22314-1588

PHONE: 800.689.2900 ■ FAX: 703.236.4600 ■ EMAIL: csi@csinet.org ■ INTERNET: WWW.CSINET.ORG

